NYLX-125490236 SERFF Tracking Number: State: Arkansas Filing Company: State Tracking Number: 38185 New York Life Insurance Company

Company Tracking Number: LTCAR0022401A01

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: CP Adv Natl Cons - Prod Spec

CP Adv Natl Cons - Prod Spec/LTCAR0022401A01 Project Name/Number:

Filing at a Glance

Company: New York Life Insurance Company

Product Name: CP Adv Natl Cons - Prod Spec SERFF Tr Num: NYLX-125490236 State: ArkansasLH TOI: LTC03I Individual Long Term Care SERFF Status: Closed State Tr Num: 38185

Co Tr Num: LTCAR0022401A01 State Status: Filed-Closed Sub-TOI: LTC03I.001 Qualified Filing Type: Advertisement Co Status: Reviewer(s): Harris Shearer

Author: SPI NewYorkLifeInsCoLTC Disposition Date: 07/17/2008 Date Submitted: 02/15/2008 Disposition Status: Filed-Closed

Implementation Date Requested: 03/17/2008 Implementation Date:

State Filing Description:

General Information

Project Name: CP Adv Natl Cons - Prod Spec Status of Filing in Domicile: Project Number: LTCAR0022401A01 Date Approved in Domicile: Requested Filing Mode: File & Use **Domicile Status Comments:** Explanation for Combination/Other: Market Type: Individual Submission Type: New Submission

Overall Rate Impact:

Filing Status Changed: 07/17/2008 State Status Changed: 07/17/2008 Corresponding Filing Tracking Number:

Filing Description: February 11, 2008

Mr. John Shields

Officer in Charge of Health Compliance

Life and Health Division

Arkansas Department of Insurance

1200 West Third St.

Little Rock, AR 72201-1904

Group Market Size: Group Market Type:

Deemer Date:

SERFF Tracking Number: NYLX-125490236 State: Arkansas
Filing Company: New York Life Insurance Company State Tracking Number: 38185

Company Tracking Number: LTCAR0022401A01

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: CP Adv Natl Cons - Prod Spec

Project Name/Number: CP Adv Natl Cons - Prod Spec/LTCAR0022401A01

Re: New York Life Insurance Company NAIC # 826-66915; FEIN # 13-5582869

Long-Term Care Advertising Form Number: 364106CV

Dear Mr. Shields,

The above-captioned form is being submitted for your approval. This form is new and does not replace any previously approved form.

We consider this advertisement an invitation to inquire about long-term care insurance. The form is a ghost written article that will be used by agents as publicity and informational handout available to prospects, clients and the general public.

Certain information has been bracketed as variable, such as statistical/source information, Agent Name and Agent Phone number.

We want to have the right to use this piece in other media as images of these pages including New York Life Insurance Company websites, New York Life agents' websites, or other websites advertising New York Life Insurance Company's long-term care insurance policies, such as a sponsoring organization (employer or association) website.

To the best of our knowledge and belief, this filing is complete and is intended to comply with the insurance laws and regulations of your jurisdiction.

Should you have any questions or need additional information, please do not hesitate to contact me at 1-800-723-5555, ext. 5584. Thank you for your assistance.

Sincerely,

Susan Byrnes

Sr. Contract and Compliance Associate

SERFF Tracking Number: NYLX-125490236 State: Arkansas
Filing Company: New York Life Insurance Company State Tracking Number: 38185

Company Tracking Number: LTCAR0022401A01

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: CP Adv Natl Cons - Prod Spec

Project Name/Number: CP Adv Natl Cons - Prod Spec/LTCAR0022401A01

Attachment(s)

Company and Contact

Filing Contact Information

Susan Byrnes, Sr. Contracts & Compliance sbyrnes@newyorklifeltc.com

Associate

6200 Bridge Point Parkway Suite 400 (512) 703-5555 [Phone] Austin, TX 78730-5006 (512) 703-5564[FAX]

Filing Company Information

New York Life Insurance Company CoCode: 66915 State of Domicile: New York

6200 Bridge Point Parkway Suite 400 Group Code: 826 Company Type:

Austin, TX 78730 Group Name: State ID Number:

(512) 703-5555 ext. [Phone] FEIN Number: 13-5582869

Filing Fees

Fee Required? Yes
Fee Amount: \$25.00
Retaliatory? No

Fee Explanation:

Per Company: No

CHECK NUMBER CHECK AMOUNT CHECK DATE 5990379914 \$25.00 02/15/2008

Company Tracking Number: LTCAR0022401A01

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: CP Adv Natl Cons - Prod Spec

Project Name/Number: CP Adv Natl Cons - Prod Spec/LTCAR0022401A01

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed-Close	d Rosalind Minor (FM)	07/17/2008	07/17/2008

Company Tracking Number: LTCAR0022401A01

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: CP Adv Natl Cons - Prod Spec

Project Name/Number: CP Adv Natl Cons - Prod Spec/LTCAR0022401A01

Disposition

Disposition Date: 07/17/2008

Implementation Date: Status: Filed-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: LTCAR0022401A01

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: CP Adv Natl Cons - Prod Spec

Project Name/Number: CP Adv Natl Cons - Prod Spec/LTCAR0022401A01

Item Type Item Name Item Status Public Access

Supporting Document AR CvrLtr (02-11-08), AR NAIC Trans , Filed-Closed Yes

AR Fee Schedule Form (02-11-08)

Form Ghostwritten Article-What is LTC Filed-Closed Yes

Company Tracking Number: LTCAR0022401A01

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: CP Adv Natl Cons - Prod Spec

Project Name/Number: CP Adv Natl Cons - Prod Spec/LTCAR0022401A01

Form Schedule

Lead Form Number:

Review	Form	Form Type Form Name	Action	Action Specific	Readability	Attachment
Status	Number			Data		
Filed-	364106CV	Advertising Ghostwritten Article-	Initial		0	364106CV.P
Closed		What is LTC				DF

What is Long-Term Care?

You probably know someone who has needed long-term care. Maybe you have witnessed a family member, friend or colleague struggle with the emotional and financial issues that can come with a long-term care experience. The truth is, no matter when the need arises, because of age, disability, or because of an unexpected illness or accident, long-term care can affect any age group, any social strata, and any geographic location. But what is it and how can you plan for it?

What is Long-Term Care?

Long-term care is help you may need due to a lengthy illness, an unexpected injury or accident, or a severe cognitive disorder such as Alzheimer's disease. It's assistance with the everyday tasks, or the activities of daily living (bathing, eating, dressing, toileting, transferring, and continence). Long-term care may be provided in a variety of locations, from nursing homes and assisted living facilities to adult day care centers and even your own home.

Who needs Long-Term Care?

Most of us strive to live active, healthy lives well into our later years, and indeed as a society, Americans are living longer than ever before. This extended longevity is one of the things that drives the growing need for long-term care – the longer we live, the better the odds that we may need long-term care services. [It is predicted that in the year 2020, some 12 million older Americans are expected to need long-term care¹.]

While the majority of long-term care services is provided for seniors, a surprising amount of long-term care services are provided to younger people. [In fact, the U.S. Government Accountability Office estimates that 40% of the 13 million people receiving long-term care services are between ages 18 and 64^2 .]

Who pays for Long-Term Care?

Long-term care can be expensive, financially and emotionally. An unexpected need for long-term care can have a significant impact on a family's assets and lifestyle. [Close to one-fourth of all nursing home costs are paid out-of pocket by individuals and their families³.]

Many people mistakenly believe that their health insurance will cover the cost of long-term care. Others believe that Medicare or Medicaid will cover long-term care expenses. While Medicare does provide health coverage for seniors, it is limited in the coverage it provides for long-term care. Medicaid will pay for the cost of long-term care, but you must qualify by meeting strict income and asset eligibility requirements.

Long-term care insurance could be a solution.

Long-term care insurance can be a very smart way to address the challenges from a long-term care need. Long-term care insurance can help pay for nursing home care, as well as, a variety of home and community based care services. Long-term care insurance may not be for everybody,

¹ [Health Insurance Association of America. A Guide to Long-Term Care Insurance. 2007. Page 2]

² [Health Insurance Association of America. A Guide to Long-Term Care Insurance. 2007. Page 2]

³ [Health Insurance Association of America. A Guide to Long-Term Care Insurance. 2007. Page 4]

so if you are considering a policy, read it carefully and be sure to work with an insurance agent who understands long-term care issues.

With long life comes long-term planning. Make a plan for you and your family today. For more information on long-term care insurance, please contact [Agent Name,] Agent, New York Life Insurance Company at [Agent Phone Number].

The purpose of this piece is solicitation of insurance. An insurance producer (agent) may contact you. New York Life Insurance Company long-term care insurance is issued on policy form series ILTC-5000 and INH-5000 with a state identifier and edition date. Example: Examples: for Idaho ILTC-5000 (ID) (1001) and INH-5000 (ID) (1001) and for North Carolina ILTC-5000 (NC) (1001) (Rev. 0606) and INH-5000 (NC) (100) (Rev. 0606) and for Pennsylvania ILTC-5000 (PA) (1001), FLTC-5000 MLP (PA) (0503), for Tennessee ILTC-5000 (TN) (1001) and INH-5000 (TN) (1001) and for Texas ILTC-5000 (TX) (0305) and INH-5000 (TX) (0305). New York Life Insurance Company, 51 Madison Avenue, New York, NY 10010.

Company Tracking Number: LTCAR0022401A01

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: CP Adv Natl Cons - Prod Spec

Project Name/Number: CP Adv Natl Cons - Prod Spec/LTCAR0022401A01

Rate Information

Rate data does NOT apply to filing.

SERFF Tracking Number: NYLX-125490236 State: Arkansas
Filing Company: New York Life Insurance Company State Tracking Number: 38185

Company Tracking Number: LTCAR0022401A01

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: CP Adv Natl Cons - Prod Spec

Project Name/Number: CP Adv Natl Cons - Prod Spec/LTCAR0022401A01

Supporting Document Schedules

Review Status:

Satisfied -Name: AR CvrLtr (02-11-08), AR NAIC Filed-Closed 07/17/2008

Trans, AR Fee Schedule Form (02-

11-08)

Comments:

Attachments: AR CvrLtr (02-11-08).PDF

AR NAIC Trans .PDF

AR Fee Schedule Form (02-11-08).PDF

Created by SERFF on 07/17/2008 01:40 PM



New York Life Insurance Company

Long-Term Care Division 6200 Bridge Point Parkway, Suite 400 Austin, Texas 78730-5006

Bus: 800--723-5555 x 5584 Fax: 512-703-5564

E-mail: sbyrnes@newyorklifeltc.com

www.newyorklifeltc.com

Susan Byrnes

Senior Contracts and Compliance Associate

February 11, 2008

Mr. John Shields
Officer in Charge of Health Compliance
Life and Health Division
Arkansas Department of Insurance
1200 West Third St.
Little Rock, AR 72201-1904

Re: New York Life Insurance Company

NAIC # 826-66915; FEIN # 13-5582869

Long-Term Care Advertising Form Number: 364106CV

Dear Mr. Shields,

The above-captioned form is being submitted for your approval. This form is new and does not replace any previously approved form.

We consider this advertisement an invitation to inquire about long-term care insurance. The form is a ghost written article that will be used by agents as publicity and informational handout available to prospects, clients and the general public.

Certain information has been bracketed as variable, such as statistical/source information, Agent Name and Agent Phone number.

We want to have the right to use this piece in other media as images of these pages including New York Life Insurance Company websites, New York Life agents' websites, or other websites advertising New York Life Insurance Company's long-term care insurance policies, such as a sponsoring organization (employer or association) website.

To the best of our knowledge and belief, this filing is complete and is intended to comply with the insurance laws and regulations of your jurisdiction.

Should you have any questions or need additional information, please do not hesitate to contact me at 1-800-723-5555, ext. 5584. Thank you for your assistance.

Sincerely,

Susan Byrnes

Jusan Byrnes

Sr. Contract and Compliance Associate

Attachment(s)

Life, Accident & Health, Annuity, Credit Transmittal Document

1.	. Prepared for the State of Arkansas							
2.	2. Department Use Only							
NT/A	State Tracking ID							
N/A								
				Insurer	NAIC Cross			
3.	Insurer Name & Address	Domicil	e	License Type	NAIC Group #	NAIC #	FEIN#	State #
	ork Life Insurance	New Yo	rk	N/A		826-66915	13-5582869	
	Bridge Point Parkway							
Suite Austii	400 1, Texas 78730-5006							
4.	Contact Name & Address	Telep	hone	#	Fax#		E-mail Address	
	Byrnes York Life Insurance Company	1-800	-723-:	5555 x 5584	512-703-5575		sbyrnes@newyo	orklifeltc.com
6200	Bridge Point Parkway							
Aust	in, Texas 78730-5006							
		⊠ Re	view	& Approval	☐ File & Us	se 🗌 In	formational	
5.	Requested Filing Mode				plain):	_		
6.	Company Tracking Numb	or 3	26/10	6CV				
7.								
☐ Individual ☐ Franchise								
					Small		Large [] S	Small and Large
8.	Market							
		Group		1	☐ Employer ☐ Discretionary ☐		Association Blanket Trust	
					Other:			
9.	Type of Insurance	I	TC 0	3I Individual Lo	ong-Term Care			
10.	Product Coding Matrix Filing Code	<u>I</u>	LTC0	3I.001 Qualifie	<u>d</u>			
				FORMS Policy		Outling of Cox	vorago -	Certificate
			☐ Policy ☐ Outline of Coverage ☐ Certificate ☐ Application/Enrollment ☐ Rider/Endorsement ☐ Advertising					
				Schedule of Ben	efits (Other		
			Rat		_			
				New Rate	Revised Rate			
11. Submitted Documents			_		R THAN FORM	OR RATE:		
				se explain:	CUMENTATIO	N		
			Ar	ticles of Incorpo	ration	Third Pa	arty Authorization	l
				sociation Bylaw atement of Varia		Trust Ag	greements	
				tuarial Memorar			mons	
			Otl	her				

12.	Filing Submission Date	February 11, 20	08			
12.		Amount	\$25.00	Check Date		
13.	Filing Fee (If required)	Retaliatory	Yes No	Check Number		
14.	Date of Domiciliary Approval	N/A		Check Pullber		
		17/11				
16.	previously approved form. We consider this advertisement a article that will be used by agent general public. Certain information has been bra Phone number. We want to have the right to use Insurance Company websites, No Insurance Company's long-term website. To the best of our knowledge and and regulations of your jurisdictions.	an invitation to instance as publicity and acketed as variabe this piece in othew York Life agree insurance publication. Or need addition your assistance.	nquire about long-term of informational handout le, such as statistical/souter media as images of the ents' websites, or other volicies, such as a sponsoring is complete and is into	are insurance. The form is a ghost written available to prospects, clients and the arce information, Agent Name and Agent asses pages including New York Life websites advertising New York Life oring organization (employer or association) and the arce information, Agent Name and Agent asses pages including New York Life websites advertising New York Life oring organization (employer or association) and the insurance laws are also not hesitate to contact me at 1-800-723-		
IHI		ewed the applica	ble filing requirements f	or this filing, and complies with all		
	applicable statutory provisions for the state of <u>Arkansas</u> .					

10. Cerunication (ii required)					
I HEREBY CERTIFY that I have reviewed the applicable filing requirements for this filing, and complies with all					
applicable statutory provisions for the state of <u>Arkansas</u> .					
Print NameMichael Francescone	Title VP & Actuary				
Original Signature Michael Francescore	Date February 11, 2008				
	· · · · · · · · · · · · · · · · · · ·				

17.	Form Filing Attachment		
This	s filing transmittal is part of company tracking number	N/A	
This filing corresponds to rate filing company tracking number		N/A	

	Document Name	Form Number		Replaced Form Number
	Description			Previous State Filing Number
01	Ghostwritten Article	364106CV		N/A
	Advertising		Revised	N/A
			Other	
02			☐ Initial	
			Revised	
			Other	
03				
			Revised	
			Other	
04			☐ Initial	
			Revised	
0.5			Other	
05		-	☐ Initial	
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07			☐ Initial	
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		1	Revised	
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LH-FFA-1

13		☐ Initial ☐ Revised ☐ Other	
14		☐ Initial ☐ Revised ☐ Other	N/A N/A
15		☐ Initial ☐ Revised ☐ Other	N/A N/A
16		☐ Initial ☐ Revised ☐ Other	N/A N/A
17		☐ Initial ☐ Revised ☐ Other	N/A N/A
18		☐ Initial ☐ Revised ☐ Other	N/A N/A
19		☐ Initial ☐ Revised ☐ Other	N/A N/A
20		☐ Initial ☐ Revised ☐ Other	N/A N/A
21		☐ Initial ☐ Revised ☐ Other	N/A N/A
22		☐ Initial ☐ Revised ☐ Other	N/A N/A
23		☐ Initial ☐ Revised ☐ Other	N/A N N/A N/A /A
24		☐ Initial ☐ Revised ☐ Other	N/A N/A
25		☐ Initial ☐ Revised ☐ Other	N/A N/A
26		☐ Initial ☐ Revised ☐ Other	N/A N/A

LH-FFA-2

18.		Rate Filing Atta	achment	
This filing transmittal is part of company tracking number			N/A	
This filing corresponds to form filing company tracking number			N/A	
Overall percentage rate indication (when applicable)			N/A	
Ove	rall percentage rate impact for this filin	g		%
		1.00		Previous State Filing
	Document Name	Affected Form		Number
	D	Numbers		
	Description			
01			New	N/A
			Revised	
			Request +%%	
02			Other	
02			☐ New ☐ Revised	
			Request +%%	
			_	
03			☐ New	
03			Revised	
			Request +%%	
			Other	
04			New	
			Revised	
			Request +%%	
			Other	
05			New	
			Revised	
			Request +%%	
0.0			Other	
06			□ New	
			Revised Request +%%	
			Other	
07			New	
07			Revised	
			Request +%%	
			Other	
08			New	
			Revised	
			Request +%%	
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09			New	
			Revised	
			Request +%%	
10			Other	
10			☐ New ☐ Revised	
			Revised Request +%%	
			Other	

LH RFA-1

ARKANSAS INSURANCE DEPARTMENT



Mike Pickens Commissioner 1200 West Third Street Little Rock, AR 77201-1904 1-501-371-2600 1-800-282-9134 Fax 1-501-371-2618

ATTN: LIFE & HEALTH DIVISION, ARKANSAS INSU	RANCE DEPARTMENT			
Company Name: New York Life Insurance Company_				
Company NAIC Code: 66915_ Company Contact Person & Telephone #_Marryjo Ortiz, 1-	800-723-5555, ext. 5532			
INSURANCE DEPARTMENT USE ONLY	• • • • • • • • • • • • • • • • • • • •			
ANALYST:AMOUNT:	ROUTE SLIP:			
ALL FEES ARE PER EACH INSURER, PER ANN UNLESS OTHERWISE INDICATED.	NUAL STATEMENT LINE OF BUSINESS,			
FEE SCHEDULE FOR AD	MITTED INSURERS			
RATE/FORM FILINGS				
Life and /or Disability policy form filing and review, per each policy, contract, annuity form, per each insurer, per each filing.	*x\$ 50= **Retaliatory			
Life and/or Disability - Filing and review of each rate filing or loss ratio guarantee filing per each insurer.	*x\$ 50= **Retaliatory			
Life and/or Disability Policy, Contract or Annuity Forms: Filing and review of each certificate, rider, endorsement or application if each is filed separately from the basic form.	*x\$ 20= **Retaliatory			
Life and/or Disability: Filing and review of Insurer's advertisements, per advertisement, per each insurer. *\frac{1}{x} \frac{25 = \frac{52}{2}}{**Retaliatory}				
AMEND CERTIFICATE OF AUTHORITY				
Review and processing of information to amend an Insurer's Certificate of Authority.	*x\$400=			
Filing to amend Certificate of Authority.	**x\$100=			

- * THESE FEES ARE PAYABLE UNDER THE NEW FEE SCHEDULE AS AOUTLINED UNDER RULE AND REGULATION 57.
- ** THESE FEES ARE PAYABLE UNDER THE OLD FEE SCHEDULE AS OUTLINED UNDER ARK. CODE ANN. 23-65-102, RETALIATORY TAX.
- *** THESE FEES ARE PAYABLE AS REQUIRED IN ARK. CODE ANN §23-61-401